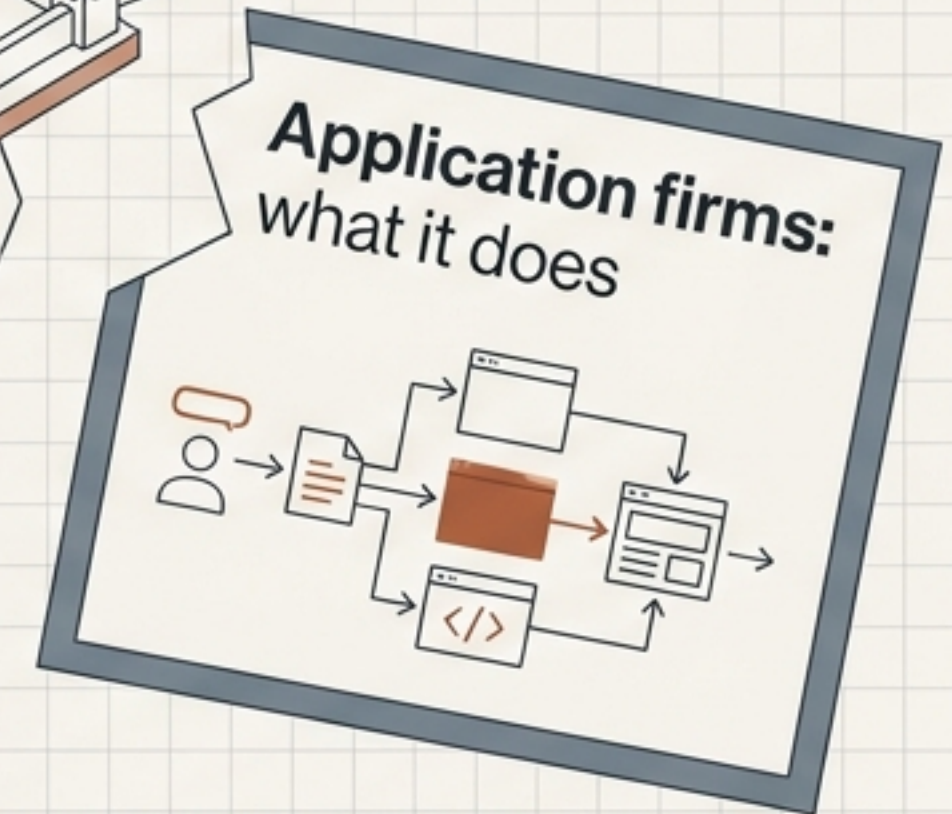


One Map

What a leader needs when every vendor
is right about a different piece



**Each is right about its slice, and none says how the slices add up...
The leader is left to assemble the picture alone, and a picture
assembled alone cannot be defended end to end.**

	self-describing	self-reporting	self-governing
Identity			
Data			
Infrastructure			
Action			
Orchestration			
The business: who you are, what you are there to do, and what good looks like, written down.			

Five pillars by three signatures; everything that creates AI noise can be placed on it, including the compliance crosswalk.

Identity vendor: lands on Identity, strong in the first column, silent in the third.

Sales agent: a column of its own, occupying all five rows at once.

	self-describing	self-reporting	self-governing
Identity			
Data			
Infrastructure			
Action			
Orchestration			

Compliance regime: lands across the map as a row.

Managed security service: lands on Infrastructure, mostly in the reporting column.

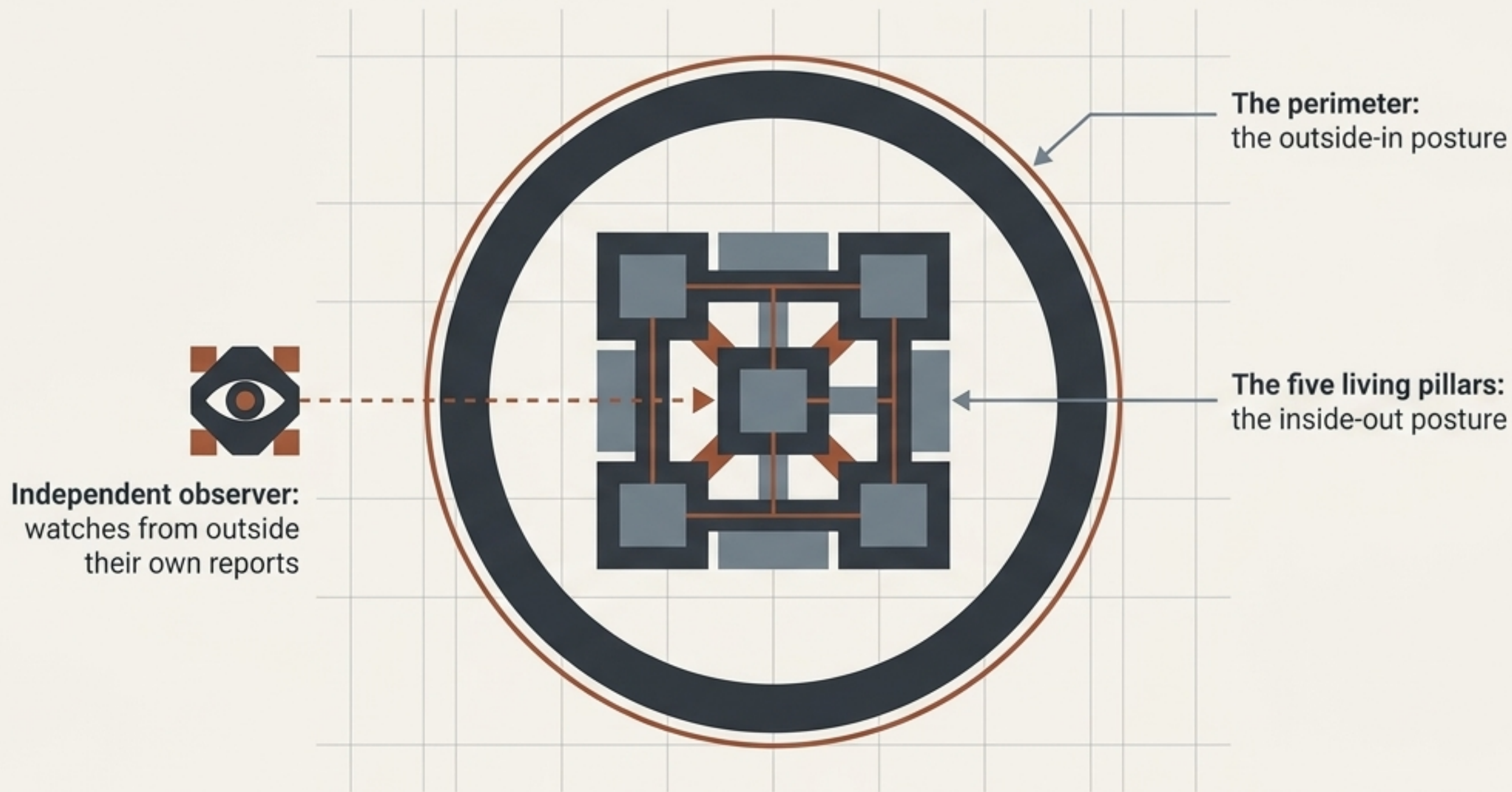
The business: who you are, what you are there to do, and what good looks like, written down.

"Once you can place a thing, you can see what is beside it and what is missing, and the eleven true diagrams become one diagram with eleven labels on it."



"Each surface matures in order... and the order does not run backward. The answer is a word, not a number."

The map says what an agent may do. What an agent should be, its character, is a separate vocabulary the framework calls the 15 Virtues.



“The perimeter says what must be true; the framework makes it true at every decision and proves it.”

The map lets you **trust** that an agent is **trustworthy** because its **governance** is carried inside it and not wrapped around it.

One map is how the framework delivers the trust; what you are buying, if you buy anything at all, is the ability to trust the AI your company already uses, shown with evidence.

